

Jewett-Cameron Announces 1st Quarter Financial Results

North Plains, Oregon, January 14, 2013 – Jewett-Cameron Trading Company Ltd. (NASDAQ: JCTCF) today reported financial results for the first quarter of fiscal 2013 ended November 30, 2012.

Sales were \$9.30 million for the first quarter of fiscal 2013 compared to sales of \$7.24 million for the first quarter of fiscal 2012. For the quarter, income from operations was \$772,385 compared to \$162,936 in the year-ago quarter. Net income for the quarter was \$480,746, or \$0.31 per share, compared to net income of \$64,033, or \$0.03 per share, in the first quarter of fiscal 2012.

"The increase in sales for the quarter was due to successful sales efforts to increase market share of our existing products, as well as our recent introduction of new pet containment products," said CEO Done Boone.

As of November 30, the Company's cash position was \$7.26 million, and currently there is no borrowing against its \$5.0 million line of credit.

On August 17, 2012, the Company announced the Board of Directors had authorized a Rule 10b-18 share repurchase plan to purchase for cancellation up to 400,000 common shares. This share repurchase plan commenced on August 20, 2012 and will remain in place until March 15, 2013 but may be limited or terminated at any time without prior notice. As of November 30, 2012, the Company had repurchased no common shares under the plan.

About Jewett-Cameron Trading Company Ltd.

Jewett-Cameron Trading Company is a holding company that, through its subsidiaries, operates out of facilities located in North Plains, Oregon. Jewett-Cameron Lumber Corporation's business consists of the manufacturing and distribution of specialty metal products and wholesale distribution of wood products to home centers and other retailers located primarily in the United States. Greenwood Products is a processor and distributor of industrial wood and other specialty building products principally to customers in the marine and transportation industries in the United States. MSI-PRO is an importer and distributor of pneumatic air tools, industrial clamps, and the Avenger Products line of sawblades and other products. Jewett-Cameron Seed Company is a processor and distributor of agricultural seeds.

Forward-looking Statements

The information in this release contains certain forward-looking statements that anticipate future trends and events. These statements are based on certain assumptions that may prove to be erroneous and are subject to certain risks, including but not limited to, the uncertainties of the Company's new product introductions, the risks of increased competition and technological change in the Company's industry, and other factors detailed in the Company's SEC filings. Accordingly, actual results may differ, possibly materially, from predictions contained herein.

JEWETT-CAMERON TRADING COMPANY LTD.
CONSOLIDATED BALANCE SHEETS
(Expressed in U.S. Dollars)
(Prepared by Management)
(Unaudited)

	November 30, 2012	August 31, 2012
ASSETS		
Current assets		
Cash	\$ 7,256,455	\$ 7,309,388
Accounts receivable, net of allowance of \$0 (August 31, 2012 - \$6,509)	2,666,822	3,092,842
Inventory, net of allowance of \$125,756 (August 31, 2012 - \$139,869) (note 3)	5,761,024	7,085,389
Note receivable	-	20,000
Prepaid expenses	1,968,569	388,957
Total current assets	17,652,870	17,896,576
Property, plant and equipment, net (note 4)	2,072,050	1,997,109
Intangible assets, net (note 5)	423,901	444,203
Deferred income taxes (note 6)	87,250	101,573
Total assets	\$ 20,236,071	\$ 20,439,461
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 828,452	\$ 1,577,182
Litigation reserve (Note 12(a))	164,158	170,819
Accrued liabilities	958,568	1,181,067
Accrued income taxes	330,957	37,203
Total current liabilities	2,282,135	2,966,271
Contingent liabilities and commitments (note 12)		
Stockholders' equity		
Capital stock (note 8)		
Authorized		
20,000,000 common shares, without par value		
10,000,000 preferred shares, without par value		
Issued		
1,567,971 common shares (August 31, 2012 - 1,567,971)	1,479,721	1,479,721
Additional paid-in capital	600,804	600,804
Retained earnings	15,873,411	15,392,665
Total stockholders' equity	17,953,936	17,473,190
Total liabilities and stockholders' equity	\$ 20,236,071	\$ 20,439,461

JEWETT-CAMERON TRADING COMPANY LTD.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Expressed in U.S. Dollars)
(Prepared by Management)
(Unaudited)

	Three Months Ended	
	November 30,	
	2012	2011
SALES	\$ 9,296,405	\$ 7,240,610
COST OF SALES	7,305,399	5,774,415
GROSS PROFIT	1,991,006	1,466,195
OPERATING EXPENSES		
Selling, general and administrative expenses	335,820	428,348
Depreciation and amortization	57,494	61,198
Wages and employee benefits	825,307	813,713
	1,218,621	1,303,259
Income from operations	772,385	162,936
OTHER ITEMS		
Interest and other income	16,710	-
Interest expense (note 12(a))	-	(16,204)
	16,710	(16,204)
Income before income taxes	789,095	146,732
Income tax expense	(308,349)	(82,699)
Net income	\$ 480,746	\$ 64,033
Basic earnings per common share	\$ 0.31	\$ 0.03
Diluted earnings per common share	\$ 0.31	\$ 0.03
Weighted average number of common shares outstanding:		
Basic	1,567,971	1,900,215
Diluted	1,567,971	1,900,215

JEWETT-CAMERON TRADING COMPANY LTD.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Expressed in U.S. Dollars)
(Prepared by Management)
(Unaudited)

	Three Month Periods	
	Ended November 30,	
	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 480,746	\$ 64,033
Items not involving an outlay of cash:		
Depreciation and amortization	57,494	61,198
Deferred income taxes	14,323	752
Interest income on litigation	(6,661)	-
Changes in non-cash working capital items:		
Decrease in accounts receivable	426,020	1,044,596
Decrease (increase) in inventory	1,324,365	(2,677,341)
Decrease in note receivable	20,000	-
(Increase) in prepaid expenses	(1,579,612)	(483)
(Decrease) increase in accounts payable and accrued liabilities	(971,229)	509,154
Increase in accrued income taxes	293,754	81,947
Net cash provided (used) by operating activities	59,200	(916,144)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(112,133)	(12,813)
Purchase of intangible assets and other	-	(4,550)
Net cash used in investing activities	(112,133)	(17,363)
CASH FLOWS FROM FINANCING ACTIVITIES		
Redemption of common stock	-	(454,120)
Net cash used in financing activities	-	(454,120)
Net (decrease) in cash	(52,933)	(1,387,627)
Cash, beginning of period	7,309,388	6,774,127
Cash, end of period	\$ 7,256,455	\$ 5,386,500

Contact: Don Boone, President & CEO, (503) 647-0110

Source: Jewett-Cameron Trading Company Ltd.